



2010-2011 Comparative Sales Data Neubauer Real Estate, Inc.

www.ERAFlorida.com

Closed Bay County Real Estate Transactions Year to date December 31, 2011

Single Family	2011	2010	% Chg	2011 Vol	2010 Vol	% Chg	Avg 2011	Avg 2010	% CHG
Total New Sales	234	225	4.00	43,195,003	46,879,233	(7.86)	184,594	208,352	-11.40%
Total ReSales	2,201	1,863	18.14	349,574,400	316,170,100	10.57	158,825	169,710	-6.41%
Total Single Family	2,435	2,088	16.62	392,769,403	363,049,333	8.19	161,302	173,874	-7.23%
Condominium/Townhomes									
Total New Sales	79	121	(34.71)	29,323,100	37,152,000	(21.07)	371,178	307,041	20.89%
Total ReSales	1,425	1,095	30.14	252,733,300	202,798,200	24.62	177,357	185,204	-4.24%
Total Condo/Townhome	1,504	1,216	23.68	282,056,400	239,950,200	17.55	187,538	197,327	-4.96%
Mobile/Manufactured Homes	270	278	(2.88)	13,105,600	13,985,500	(6.29)	48,539	50,308	-3.51%
Residential Lots	962	927	3.78	30,833,600	37,471,500	(17.71)	32,052	40,422	-20.71%
Commercial & Other IMPRV	219	200	9.50	102,869,300	115,920,800	(11.26)	469,723	579,604	-18.96%
Commercial & Other VACNT	90	54	66.67	29,960,600	35,863,500	(16.46)	332,896	664,139	-49.88%
Total Market	5,480	4,763	15.05	851,594,903	806,240,833	5.63	155,401	169,272	-8.19%
Total Foreclosures	806	1,331	(39.44)	152,209,966	265,317,387	(42.63)	188,846	199,337	-5.26%
Total Lis Pendens	1,225	2,055	(40.39)	262,601,961	428,299,430	(38.69)	214,369	208,418	2.86%